

**Reduce beverage  
and labor cost \$\$**

.....

**With patented  
stocktaking tools**



A close-up photograph of a hand holding a metal cocktail shaker, pouring a clear liquid into a faceted crystal glass. The background is blurred, suggesting a bar or event setting.

# COMPANY OVERVIEW

- ✓ Freepour Beverage Management – est. 1987, privately held for 33 years
- ✓ Own the patent and all intellectual property
- ✓ International reseller and installer network



**Restaurants ,Bars,  
Hotels, Nightclubs  
Conference Centers  
Private Clubs  
Stadiums  
Airports  
Casinos  
Reports  
Pop-Ups  
Venues**





[Scanchecker Scale demo - Youtube](#)

Put the **RIGHT**  
tools in the  
hands of your  
managers!

**ScanChecker  
Scale**

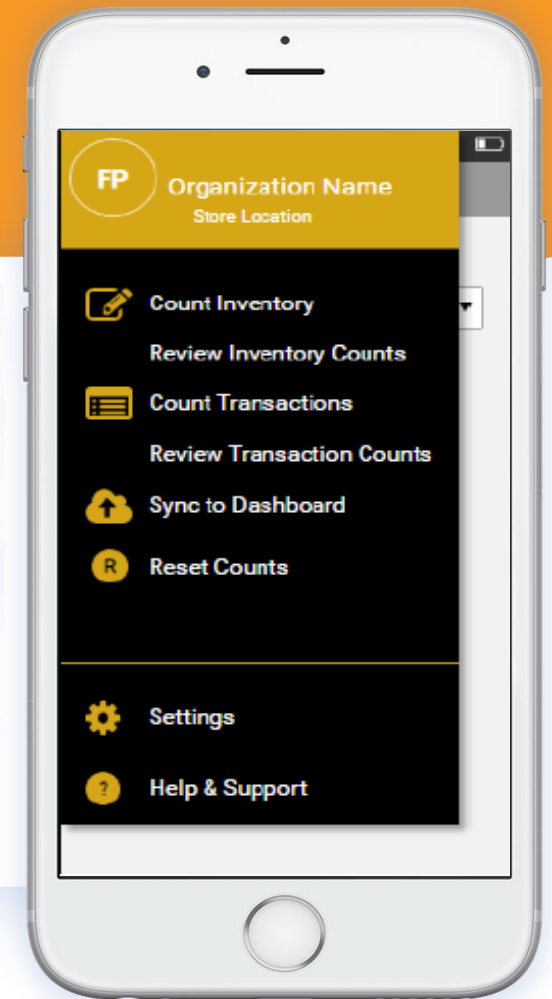
**ScanChecker  
Mobile**



# Freepour Scanchecker

## Mobile app

- ✓ Scan and weigh or count 20 brands/minute with pinpoint accuracy IN ANY ORDER.
- ✓ Wirelessly sent to cloud to tare out empty weight
- ✓ Export to 3<sup>rd</sup> party F&B solutions or excel file or view Consumption and On Hand reports in our cloud
- ✓ Eliminate inefficient guessing and data entry errors and reduce labor
- ✓ Do stocktaking or Spotchecks more frequently to get better business intelligence



AL'S ROADHOUSE

Sub Location: All | Product Category: All

Count Status: Only Counted | Search By: UPC OR BRAND

**Export Data**

Update | Summary View | By Time View

**AL'S ROADHOUSE**  
Count Summary  
Counted: 01/04/19 09:25 to 01/04/19 09:28  
Locations: UPSTAIRS BAR

**LIQUOR - Inventory Cost = \$46.45**

UPC	Brand	Unit Size	Type	Total in Tenth	Total Volume	Unit Cost (\$)	Total Cost (\$)
82184080900	JACK DANIELS (1 count)	40.12 ioz	single	0.65	26.08 ioz	\$46.95	\$30.51

**BOURBON - Inventory Cost = \$30.51**

**LIQUEUR - Inventory Cost = \$307.95**

UPC	Brand	Unit Size	Type	Total in Tenth	Total Volume	Unit Cost (\$)	Total Cost (\$)
83664873166	ANCHO REYES (1 count)	26.40 ioz	single	0.73	19.27 ioz	\$40.30	\$29.41
5011013100095	BAILEYS IRISH CREAM (1 count)	40.12 ioz	single	0.98	39.32 ioz	\$41.95	\$42.01
8004160681309	FRANGELICO (1 count)	26.40 ioz	single	0.85	22.44 ioz	\$29.30	\$24.95
3018300000191	GRAND MARNIER (2 counts)	26.40 ioz	single	1.22	32.2 ioz	\$49.96	\$60.04
4067700012265	JAGERMEISTER (2 counts)	40.12 ioz	single	1.14	45.74 ioz	\$13.50	\$49.59

# Count summary in Metric, US and Imperial units

# Freepour Partners... Adding more every month... **JUST ASK !!!**

## BACK OFFICE PARTNERS

Our Back Office partners include...

Optimum Control, Yellow Dog, Adaco by Fourth, Agilysys, Marketman, CTUIT, Restaurant365, Inventory Xpress, Crunchtime, Compeat, Positouch Inventory, Fintech and many more

## POS PARTNERS

Our POS partners include...

Touch Bistro, Silverware, Pixel, Toast, HiTech, NCR Aloha, Oracle, HiTech, Infrasy, Digital Dining, Volante, Gaap, Infocaja, Restaurant Manager, Squirrel, Visual Touch and many more



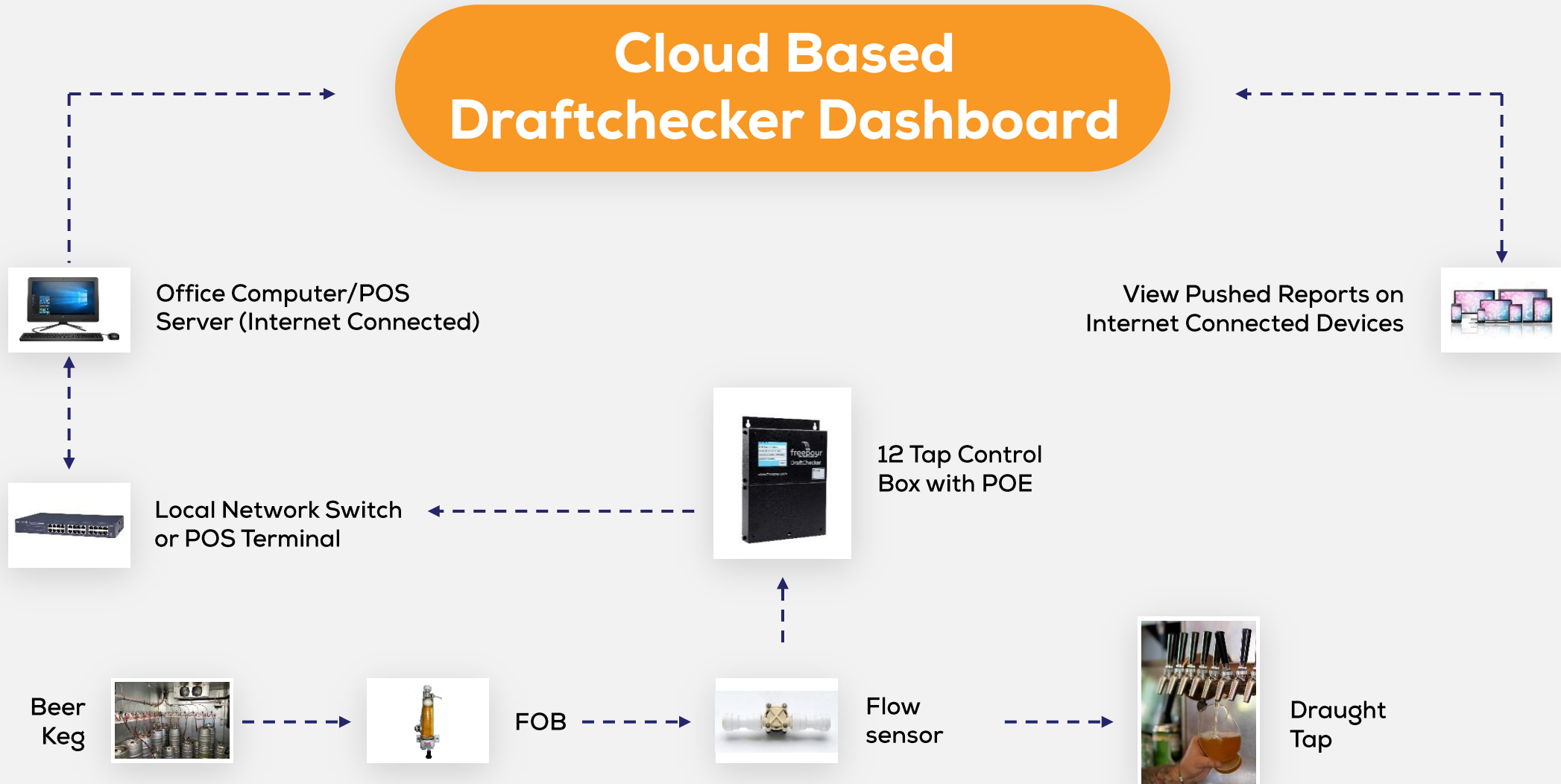


# Freepour Draftchecker

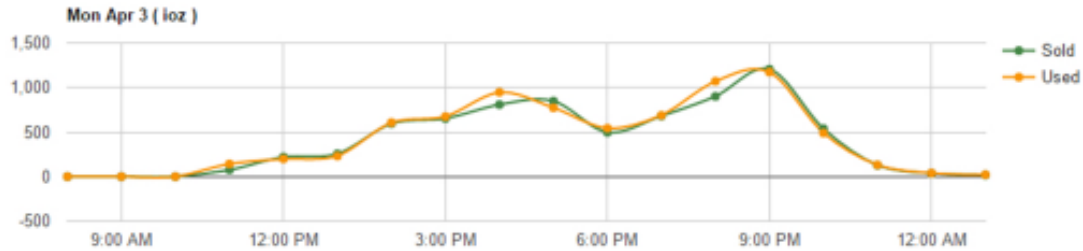
- ✓ Measure and time-stamp pours
- ✓ Merge in cloud with time-stamped POS data.
- ✓ Drill down on actual vs theoretical for every brand
- ✓ Visibility drives bartender behavior



# Freepour Draft Beer Solution



Overall Hourly Sales vs Usage



Summary Total

Used (ioz) = 3390.14  
 Sold (ioz) = 3088.23  
 Promo/Spill (ioz) = 32.00  
 Variance (ioz) = -269.91  
 Variance (%) = -8.74

Summary Total

Used (oz)	Sold (oz)	Promo/Spill (oz)	Variance (oz)	Variance (%)	Over/Short (After 2% Tolerance)			Usage Cost (\$)	Sold Revenue (\$)	Pour Cost (%)
					(oz)	Cost(\$)	Revenue(\$)			
3390.14	3088.23	32.0	-269.91	-8.74%	208.15	-\$20.81	-\$62.55	\$339.01	\$926.47	36.59%

One day !!

Total Sales \$

By Brand

Product	Used (oz)	Sold (oz)	Promo/Spill (oz)	Variance (oz)	Tolerance (oz)	Over/Short (After 2% Tolerance)			Usage Cost (\$)	Sold Revenue (\$)	Pour Cost (%)
						(oz)	(%)	(\$)			
Guinness	128.90	115.50	0.00	-13.40	2.31	-11.09	-9.60%	-\$3.27	\$12.89	\$34.65	37.20%
Coors Lt	1588.00	1568.50	0.00	-19.80	31.37	11.90	0.75%	\$2.67	\$158.80	\$470.00	33.75%
Heineken	401.50	346.50	0.00	-55.00	6.93	-48.70	-13.87%	-\$16.07	\$40.15	\$103.95	38.62%

**Variance reports pushed to stakeholders daily/hourly**

# Variance Reports

Summary Totals for the Day

Used (oz)	Sold (oz)	Promo/Spill (oz)	Variance (oz)	Variance (%)	Over/Short (After 2% Tolerance)			Usage Cost (\$)	Sold Revenue (\$)	Pour Cost (%)
					(oz)	Cost(\$)	Revenue(\$)			
3390.14	3088.23	32.0	-269.91	-8.74%	208.15	-\$20.81	-\$62.55	\$339.01	\$926.47	36.59%

By Hour - Heineken

Date	Time	Used (oz)	Sold (oz)	Promo/Spill (oz)	Variance (oz)	Variance (%)	Overall variance (%)	Overall variance (oz)	Overall used (oz)	Overall sold (oz)
Apr 3	1:00pm	51.22	48.00	0.00	3.22	6.71%	6.71%	3.22	51.22	48.00
Apr 3	4:00pm	32.41	16.00	16.00	0.41	0.01%	4.53%	3.63	83.63	80.00
Apr 3	5:00pm	198.30	176.00	0.00	22.30	12.67%	10.13%	25.93	281.93	256.00

Spikes Here !

Inconsistent Portions

Unrecorded Sale \$\$

Running Totals

Every 5 Minutes - Heineken

Date	Time	Used (oz)	Sold (oz)	Promo/Spill (oz)	Variance (oz)	Variance (%)	Overall variance (%)	Overall variance (oz)	Overall used (oz)	Overall sold (oz)
Apr 3	5:30pm	16.10	0.00	0.00	-16.10	100%	11.21%	19.73	103.36	80.00
Apr 3	5:35pm	33.44	32.00	0.00	-1.44	-4.50%	18.90%	21.17	136.80	112.00
Apr 3	5:45pm	17.48	16.00	0.00	-1.48	-9.25%	17.70%	22.65	154.28	128.00

Overpour \$\$

POS Data

Time	PLU	Quantity	Item	Check	Cost Center	Table	Seat	Server
Apr 3	5:45pm	1.00	Glass Heineken	4321	Bar	75	1	Kate S.

- ✓ Focus on red flags
- ✓ Click on brand to drill down
- ✓ Identify giveaways and over pours
- ✓ Identify training opportunities
- ✓ Pour then ring or ring then pour
- ✓ Share results with staff
- ✓ Rewards & consequences to drive behaviour

A background image of a bar with a wooden counter and stools, overlaid with a dark blue semi-transparent area. The text "BENEFITS SUMMARY" is written in large, white, bold, sans-serif capital letters, slanted upwards from left to right. A light blue rounded rectangular shape is positioned to the right of the text.

# BENEFITS SUMMARY

- ✓ Drop pour cost by 2%-4% through accountability, deterrent
- ✓ Reduce labor cost by doing task faster and with less resources
- ✓ Access to more accurate and timely data...do inventory more frequently for business intelligence
- ✓ Cloud based software with a seamless integration with your POS system and back office F&B solution
- ✓ Patented and invisible to guests.
- ✓ Portable Scanchecker device for use at multiple stocking locations/outlets/stores.
- ✓ Store valuable analytical data in our cloud

**CONTACT  
US TODAY!**



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**“PARTNERS IN CONTROL”**